

OUR MISSION

Girl Scouting builds girls of courage, confidence, and character, who make the world a better place.

GIRL SCOUT PROMISE

On my honor, I will try:

To serve God and my country,
To help people at all times,
And to live by the Girl Scout Law.

GIRL SCOUT LAW

I will do my best to be

honest and fair,
friendly and helpful,
considerate and caring,
courageous and strong, and
responsible for what I say and do,

and to

respect myself and others,
respect authority,
use resources wisely,
make the world a better place, and
be a sister to every Girl Scout.

FROM THE PRESIDENT AND CEO



Dear Friends:

Girl Scouts of the Green and White Mountains proudly celebrates another year of putting girls first, resulting in four continuous years of membership growth. Our innovative programming allows our members to take the lead early and often, developing essential skills regardless of the path she has chosen. We know that girls will lead us into the future so it is essential to support the G.I.R.L. (Go-getter, Innovator, Risk-taker, Leader)[™] potential that is in each and every one of them.

We continue to move forward at the speed of girls, and we are committed to ensuring that Girl Scouts remains relevant to our members, their families, and our communities. Girl Scouts is increasingly seen as a strong partner in the development of our future work force. Our outcomes focus on the essential skills girls need to thrive in school today and in work settings tomorrow. We know that Girl Scouts are more likely than non-Girl Scouts to start a business, to graduate high school, to attend college,

and to participate in our democratic processes. It is imperative that we meet girls where they are at, so we have added extensive programming in STEM (Science, Technology, Engineering, and Math) to join our focus on the outdoors, entrepreneurship, and life skills.

We believe that we owe every interested girl an opportunity to join our movement. With the enduring support of donors and partners like you, we will continue to provide our members with the foundation for a life governed by thoughtful and effective leadership.

On behalf of Girl Scouts of the Green and White Mountains, we extend our deepest gratitude for the dedication you have shown as champions for the cause of girls, and for your commitment to ensuring they lead lives of purpose and impact. Girls represent our collective future, and we are preparing them for it together.

With sincere appreciation,

A handwritten signature in black ink that reads "Tara Pacht".

Tara Pacht
President
Board Chair

A handwritten signature in black ink that reads "Patricia K. Mellor".

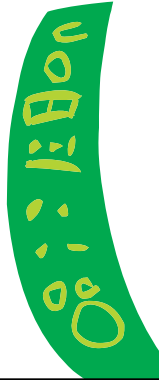
Patricia K. Mellor
Gold Award Girl Scout
Chief Executive Officer

OUR MEMBERSHIP

15,461
total members

10,400
girl members

5,061
adult members



COUNCIL PROGRAMS

 **54**
stem

 **50**
life skills

 **9**
entrepreneurship

 **53**
outdoors

FINANCIAL ASSISTANCE

\$123,740

to girls

\$7,556
to adults



OUTREACH

593
girls served
in outreach troops



OUTDOOR EXPERIENCES

6,060
girl experiences in the outdoors

1,249
summer campers

1,985
camper weeks

1,270
outdoor program
participants

274
adults trained in
outdoor skills

3,541
girls camped on
GSGWM properties



BY LEVEL

d **Daisies** **25%**
GRADES K-1

b **Brownies** **31%**
GRADES 2-3

j **Juniors** **22%**
GRADES 4-5

c **Cadettes** **15%**
GRADES 6-8

s **Seniors** **5%**
GRADES 9-10

a **Ambassadors** **2%**
GRADES 11-12

2019 Year in Review

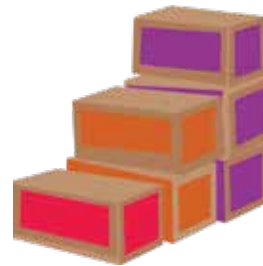
COOKIES

1,280,461
packages sold

7,490
girls
participating

170
average packages
sold per girl

18,498
council
donated packages



HIGHEST AWARDS



TRAVEL

7
girls traveled on
Destinations

15
girls traveled
on council trips

25
alums traveled to
Our Chalet and
Pax Lodge



SERVICE HOURS

8,383
HOURS OF SERVICE IN
HIGHEST AWARD PROJECTS



THE GIRL SCOUT LEADERSHIP EXPERIENCE

The Girl Scout Leadership Experience is the foundation of the Girl Scout program. Girl Scouts participate in a collection of engaging, challenging, and fun activities like earning badges, going on awesome trips, selling cookies, exploring science, getting outdoors, and doing community service projects. Leading their own adventures and learning by doing, she'll gain important skills in the STEM (science, technology, engineering, and math) fields, the outdoors, life skills, and entrepreneurship. Plus, being a Girl Scout helps girls thrive in five key ways:



Develop a Strong Sense of Self: They have confidence in themselves and their abilities, and are happy with who they are as a person. Outreach troops are reaching girls who may never have heard of Girl Scouts, helping them discover their inner G.I.R.L. (Go-getter, Innovator, Risk-taker, Leader).



Display Positive Values: They act ethically, honestly, and responsibly, and show concern for others. The New Hampshire Business Review recognized our council with its AWE (Advocate for Women's Empowerment) Award, for helping girls develop courage, confidence, and character.



Seek Challenges: They take appropriate risks, try things even if they might fail, and learn from mistakes. The Astro Llamas team of Girl Scouts qualified for the state FIRST Lego League competition, pushing themselves to reach ever-higher goals in robotics competitions.



Form Healthy Relationships: They develop and maintain healthy relationships by communicating their feelings directly and resolving conflicts constructively. At our Global Leadership Conference in Rhode Island, 200 girls and adults participated in workshops, lectures, and more that contributed to their desire to connect with each other and the world.



Be Community Problem-Solvers: They desire to contribute to the world in purposeful and meaningful ways, learn how to identify problems in the community, and create "action plans" to solve them. At the G.I.R.L. Expo, girls discovered how they can take action through the STEM fields and highest award projects.

Girl Scouts across age levels fare better than non-Girl Scout girls in all five leadership outcomes.

Girl Scouting particularly impacts girls' abilities to step outside their comfort zones, manage healthy relationships, and be civically engaged in their communities. For example, three out of five Girl Scouts seek challenges and develop healthy relationships compared to only two in five non-Girl Scout girls, and Girl Scouts are twice as likely as non-Girl Scout girls to identify and solve problems in their communities.

"I learned that I can overcome obstacles and communicate effectively with others. I learned how to use my resources wisely, including networking with people in town."

- Emily Ehrmanntraut
Ambassador
Gold Award Girl Scout





“Thank you for the opportunity to make such good friends. Also to try so many new things and have so many opportunities. I loved meeting new people, adventuring to new places and making almost a second home.”

- Amanda Poirier
Cadette
Camp Farnsworth Camper





COOKIE ENTREPRENEUR – Kacilynn Hernandez-Feliciano of Newton, NH, is the council’s top cookie seller. Now a Girl Scout Senior, she earned her way to the Galapagos Islands last year, and traveled to Iceland the previous year. She plans to enjoy a trip to Athens and the islands of Greece in 2020. Kacilynn spent six full weekends selling cookies in the cold, and has learned just how to persuade people to buy. “I do this because I love traveling, new experiences, seeing new things, understanding other cultures,” she said. “Being exposed to all these new things, new foods, or new people is nice. Doing it through Girl Scouts is probably the only way I’d ever travel ... especially at my age.”

GO-GETTER

G.I.R.L. SPOTLIGHTS



SPACE EXPLORER – Bria Sloane, a Girl Scout Cadette from Bolton, VT, was selected for an out-of-this world experience at the Space Academy in Huntsville, AL. This Destinations trip gives girls and adults the opportunity to experience first hand the future of space travel and train to solve technically challenging anomalies to complete their space mission. Bria participated in simulations of a trip to the moon and back, and to the International Space Station. “They have a mockup of the space station that astronauts train on. It feels very real!”

INNOVATOR

Girl Scouts of the Green and White Mountains has increased girl and adult membership every year for the past four years – one of just four councils across the United States to be able to make that claim. Every year we are making an impact on more girls’ lives, preparing these G.I.R.L.s (Go-getter, Innovators, Risk-takers, Leaders)™ for a lifetime of leadership and success. We are excited to highlight four stories of Girl Scouts who are taking those risks and making the world a better place. We celebrate the adventurous nature of all the girls in our council and nationwide, as they prove the value of Girl Scouting every day.



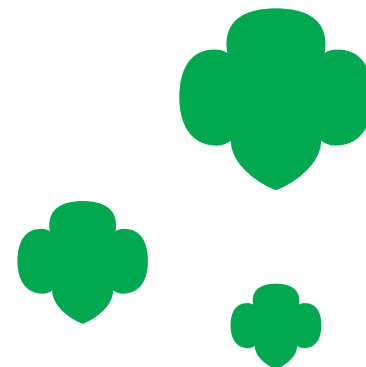
BLOOMING DAISY – Alayna Manzo came to an after-school partner troop in Manchester, NH, last year as a shy Daisy who would only talk quietly. This year she came back as one of the only returning Daisies, as the other girls in her troop had moved up to Brownies - and what a change! She was bursting with energy and bubbly as can be. She was proud to help the new girls learn the Girl Scout Promise and is always eager to be a helpful hand and to lead by example. She is proud and expressing herself more and more every meeting. She went from the girl who hid behind her leader when it came time to share what she did on the weekend to the girl whose hand shoots up to share eagerly. She truly feels comfortable when she is surrounded by her sisterhood.

RISK-TAKER



GOLD AWARD GIRL SCOUT – Julia Tilton is a true G.I.R.L. (Go-getter, Innovator, Risk-taker, Leader)™ who gives generously of her time in service of others. This Ambassador Girl Scout spent more than 200 hours to earn her Gold Award, the mark of the truly remarkable. She created an after-school program and a Girl Scout patch program that teaches girls how to counteract negative messages in advertising and social media and then shared her program internationally. She was also one of our nominees for the National Girl Scout Gold Award. She has certainly changed the world for the better.

LEADER



Patricia Mellor, CEO, congratulates Julia Tilton on earning her Gold Award at the Young Women of Distinction Ceremony on November 9, 2019.



“At first I didn't think I could do a project like this. Now that it's over I want to do more projects like this. I also lacked confidence in talking to new people about my ideas. To do the project I had to talk to new people. Now I can go up to new people and share my ideas with them.”

- Jaime Robinson
Ambassador
Gold Award Girl Scout



GOLD AWARD GIRL SCOUTS

Girl Scouts of the Green and White Mountains has helped more girls than ever become G.I.R.L.s (Go-getters, Innovators, Risk-takers, Leaders)TM, including 12 girls who have earned their Girl Scout Gold Award – the most prestigious award in the world for girls, and the most difficult to earn. Earning the Gold Award means a girl has single-handedly changed the world – forever and for the better. It means she has taken on a project in her community that will stand the test of time, have a real and meaningful influence on people’s lives, and leave a legacy that lasts forever.

These girls have addressed local history, renewable resources, outdoor education, equalizing citizenship, improving facilities at a local cemetery, combating homelessness through recycling, youth mentoring, hunger in their communities, social awareness, and stress and anxiety management through meditation.



Mackenzie Conner, Hooksett, NH
Head Cemetery Virtual Tour

Helping the people of Hooksett have better access to the history of their town, Mackenzie created a virtual tour of Head Cemetery in Hooksett.



Kaitlyn Dinndorf, Bedford, NH
Recycled Rest

Tackling the problems of both homelessness and the need to recycle, Kaitlyn turned nearly 46,000 plastic bags into 61 mats to be used by the homeless. Not only were many plastic bags removed from the waste stream, but charities working with the homeless said the mats were received with thanks.



Emily Ehrmanntraut, Contoocook, NH
Food Pantry Fill-Up

Emily wanted to help with the local need for food at the Hopkinton food pantry and educate her community on the issue of hunger in their own backyard. She created eye-catching donation bins and collected hundreds of items for the pantry.



Katherine Ferullo, Pelham, NH
Destination with a Purpose at Ledge Street School

Katie worked with the school to create a more inviting outdoor environment for children, along with a curriculum to learn their colors. She also built benches in a gazebo to create an outdoor classroom for the school.



Kelly Hayes, Belmont, NH
South Road Cemetery Building

A deteriorating maintenance building in Belmont had been hit by lightning and neglect. Kelly put on new siding, installed flower hangers, and created a pamphlet on dealing with loss to distribute to the local schools and library.



Audrey Latino, Atkinson, NH
Look Up – Awareness Campaign

Getting people to “Look Up!” from their electronic devices and be more fully involved in the world around them, Audrey created a campaign to remind people to look up and away from their phones and other devices.



Katherine Lewis, Essex Junction, VT
Renewable Resources for Hiawatha Elementary School

Katherine created a solar energy curriculum for her former elementary school, as well as an on-site composting program at the school and the accompanying curriculum.



Amanda McVey, Newton, NH
Side-Kicks Mentoring Curriculum

Recognizing the need to provide adults a way to learn to become mentors, Amanda created the Side-Kicks Mentoring Curriculum. The curriculum provides a foundation for community service organizations to train their members in an easily accessible format.



Nora Miller, Hollis, NH
Pollinator Education

Nora created a children’s pollinator garden at the Beaver Brook Association’s nature center with raised garden beds and storyboard. She also created a pollinator-themed escape room for families to teach kids and adults about pollinators.



Emma Pyles, Amherst, NH
Equalizing Citizenship

Emma wanted to make sure everyone is educated on the information in the immigration citizenship exam. She created a curriculum for middle school students that she shared with the National Education Association in New Hampshire, and also visited elder facilities and Girl Scout troops to teach them.



Jaime Robinson, Derry, NH
REACH – Respect, Encourage, Assist, Care, Hope

Jaime collected shoes, clothes, toiletries, and bedding to distribute to the needy, along with bagged lunches, as well as a detailed guide to continue the project. Her church plans to continue with the project each year.



Julia Tilton, Amherst, NH
gIRL: Girls in Real Life and A Mindful Girl

Julia wanted to counter the often anxiety-producing messages of social and other media on young girls. She designed two programs to teach young girls how to discover their own true beauty, identify toxic cultural messages, and manage stress through meditation techniques.

Legacy of Girl Scouts in the outdoors continues to grow

Girl Scouts of the Green and White Mountain continued to focus on providing more opportunities for girls to enjoy the outdoors. Over 270 adults were trained in a variety of outdoor skills so they are more confident and capable of taking their troops hiking and camping. Our properties, weekend programs and summer camps saw an overall increase in participation. Girls experienced camp in all four seasons with ice fishing and snow shoeing, campfire cooking and multiple overnights.

Our strong tradition of outdoor programming was evident at Camp Farnsworth as we celebrated its 110th summer. There were smiles and hugs, songs and shared memories, swimming and hiking, as alums celebrated the 110th birthday on August 3. Reminiscing about the old days, noting the many improvements to camp facilities, sharing meals and old photos, even modeling camp-wear like bloomers from the 1940s, women who spent their summer days at the “singing camp” in Thetford were happy to gather once again and relive their camp days. One highlight of the birthday was the unveiling of a state historical marker at the entrance to the camp noting the camp’s long history in Thetford.



Partnerships power STEM and financial literacy education

The success of the partnership between Girl Scouts of the Green and White Mountains and Fidelity Investments® teaching girls investment literacy skills has led to a renewal of the program for a second year and the program’s expansion to several more Girl Scout councils around the country. Through the “Let It Grow” Investment Patch Program, girls are unleashing their inner G.I.R.L. (Go-getter, Innovator, Risk-taker, Leader)[™] and gaining the financial skills they need to be successful in life. Now in its second year, this innovative program will be offered to over 50,000 Girl Scouts thanks to an expansion to three additional Girl Scout councils: Southeastern New England, Kentucky’s Wilderness Road, and North Carolina Coastal Pines.

Girl Scouts of the Green and White Mountains is collaborating in a public-private initiative with Advanced Regenerative Manufacturing Institute (ARMI/BioFabUSA) to increase girls’ awareness and interest in science, technology, engineering, and math (STEM) for future careers. The partnership will increase girls’ awareness of and interest in the STEM fields, allow them to learn about the biofabrication industry, and meet professionals in the field. GSGWM will offer biofabrication-related activities and create resources that will help troop leaders and other volunteers.



Winning recognition

Two of our Girl Scout troop leaders were chosen by The Nashua Telegraph for its *40 Under 40* honors as individuals who go above and beyond every day. Amanda Hwalek is a leader in STEM at work and through volunteering for Girl Scouts. Kimberly Frye is a teacher of English to speakers of other languages who brings her skills to Girl Scouts as co-leader with Hwalek in Nashua.

Also, Girl Scouts of the Green and White Mountains was recognized by the New Hampshire Business Review for its record of empowering girls and women with its AWE (Advocate for Women's Empowerment) Award. It honors an individual or organization that has made a lasting impact on empowering women and girls in the Granite State, and recognizes the effort to ensure future generations of women succeed.



Girl Scouts reach out to underserved communities

Encouraging every girl to unleash her inner G.I.R.L. (Go-getter, Innovator, Risk-taker, Leader)[™] is what Girl Scouts is all about. While the traditional Girl Scout troop is still the most common way girls participate, Girl Scouts of the Green and White Mountains is reaching out to girls in underserved areas who may never even have heard of Girl Scouts.

We have partnered with after-school programs at underserved schools to reach more girls throughout New Hampshire and Vermont for three years. There are currently 31 such troops in the two states, serving 593 girls.

It's an effort Concord Housing + Redevelopment fully supports. The public housing authority has underwritten the program in Concord, getting 23 girls into two outreach troops last fall. CH+R plans to continue funding the program with help for summer camp.

After-school partner troops are funded by Girl Scouts of the Green and White Mountains with grants, such as the one from Concord Housing + Redevelopment. Citizens Bank has made generous donations in support of financial literacy programming in troops. Also supporting overall troop programming this year are People's United Community Foundation, the Manchester Elks Club, and the Mary Louise Billings Trust.



THANK YOU TO OUR SUPPORTERS

FOR GIFTS RECEIVED IN THE FISCAL YEAR ENDING SEPTEMBER 30, 2019

\$500 and up

American Camp Association,
New England
Ella F. Anderson Trust
Anonymous Donors
Kristine and Rob Arey
ARMI/BioFabUSA
Arrowhead Eagles #4218
Ashdon Farms
Aspect Software
Baker Newman Noyes
Banks Chevrolet-Cadillac, LLC
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Benevity, Inc.
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Mary Louise Billings Trust
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Robin and Stephen Boyd
Kevin Boyle
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David Jordan
Ralph Bristol
Butler's Bus Service, Inc.
Jack and Dorothy Byrne Foundation
Cabot Creamery Cooperative
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Eric Carlson
Patricia and Paul Casey
Catholic Medical Center
Sarah Chaffee and John Hoyt
Pamela and Andreas Chalupa
Shannon Chandley and
Thomas Silvia
Roslyn and Kamal Chavda
Citizens Bank New Hampshire
City of Nashua

Karen Clements
Wayne and Judith Cofrin
Cogswell Benevolent Trust
Comcast
Concord Housing + Redevelopment
Cone Automatic Machine Company
Charitable Foundation
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Jane Crosby
Peg Cunningham
Star Dargin
DCU for Kids
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Alice DeSouza and Curt Little
Direction Behavioral Health
Associates, L.L.C.
Patt Dodds and Jacqui Diggs
Susan Donnelly
Deborah Drake
Sherry and Louis Edmonds
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Linda Evans
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Arthur L. Getz Charitable Trust
Girl Scouts of the USA
George W. Griffin Trust
Maura Grogan
Ronald and Brenda Haenchen
Jane and Richard Hall
Highland Mountain Bike Park, Inc.

The Hubbell Foundation
Hudson Lions Club
Hypertherm HOPE Foundation
Paul and Marjorie Inderbitzen
Robin Isenberg
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R L Jenkins Charitable Trust
Kiwanis Club of Keene
Konica Minolta Business
Solutions U.S.A., Inc.
Leola Stacy Hubbard Fund
Lincoln Financial Foundation, Inc.
Little Brownie Bakers
Mabel E. Else Fund
Katrine and John MacGregor
Main Street America
Manchester Elks Lodge No. 146
Manchester Karate Studio
Robert Manchester
Martha and Frank Manley
Susan Manning
Mascoma Bank
Patricia Mellor and Stephen August
Courtney and Jason Morin
Teresa and Douglas Murray
Nathan Wechsler and Company
Professional Association
Stephen Negus
Network for Good
NGM Charitable Foundation
NH Lodging and Restaurant
Association Education Foundation
NH Sportsplex Sports & Training Center
Northeast Delta Dental
Northwestern Medical Center
Tara and Jesse Pacht
Parenting New Hampshire
Parker Nelson Foundation

People's United Community
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The Richard Eaton Foundation
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Seacoast Rotary Club
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Richard D. Silverberg
Sky Acres Memorial Trust
St. Johnsbury Rotary Club
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The Lembo-Williams Family
Donald and Lynn Wilson
Todd and Elise Wingen
Philip Young and Family
Michael and Nancy Zienkiewicz

Giving of \$500 or more is listed in our annual Impact Report. We make every effort to acknowledge our donors appropriately. If we have made an error, please accept our apologies and contact Customer Care. This listing reflects donations between October 1, 2018 and September 30, 2019.

MEMORIALS AND TRIBUTES

FOR GIFTS RECEIVED IN THE FISCAL YEAR ENDING SEPTEMBER 30, 2019

In Honor of:

The Beihl White Family

Renee Beihl

Tiffany Bonneau

Melissa Freeman

Scarlett Casey

Dennis Nickerson

Jennie and Anika Clarke

Eric Lindberg

Jennifer Clarke

Patricia and Paul Casey

Christina Lindberg

Claire Lindberg

Ron Vavruska

Nancy Clockedile, Vanda Cousins and Linda Gallop

April Ouellette

Denyse Duhaime

George Elder

Amy Huff Wright

Jenny Jones

Gail Pare

Michele Fontaine

Ruth Dawicki

Teresa and Douglas Murray

Colleen and Christopher Settle

Holly Gregory

Victoria Donohue

Abigail and Gretchen Lockitt

John and Donna Lockitt

Molly Mear

Darwin Carozza

Alexandra Plack

Louise Papineau

Stephanie Schiavo

Diane Schiavo

Dawn Zipp

Michelle Phillips

Christine Zipp

In Memory of:

Marilyn "Willy" Black

Nancy Carter

Tracy J. (Hall) Boyle

Kevin Boyle

Jane and Richard Hall

Adelaide Comegys

Nancy and Dexter Anderson

Susan Donnelly

Barbara and Thomas Barrett

Marilyn and Ronald Bedell

Patt Dodds and Jacqui Diggs

Mary Gentry

GSGWM Service Unit 221

Elizabeth Lyons

Bruce Pacht

Emily Poirier

Jennifer Snide

Laurie Holmes Downs

The Holmes Family

Marie Fitchett

Patricia Henderson

Joann Hall

The Randeria Family

Romaine Hamlin

Cathy Chaffee

Jonathan Chaffee

Martin Chaffee

Richard Chaffee

Marie and Barney Gambino

Jacqueline Garland

Kathryn Greisch

Pamela and William O'Connor

Sandy Sanders and Carol Lindsay

Judith Scheel

Nancy Vail

Florence "Gunga" Isenberg

Cynthia and Roger Adams

Nicole Brassard Jordan

and David Jordan

Danielle Caron

Kathleen Charlton

Dawn Colvin

Beth Dakoulas

Adrienne Du Comb

Christian Du Comb

Nancy Frankel

Tyler Horton

Robin Isenberg

Martha Netsch

and Matthew Madeira

Colleen and Thomas Smith

Jack, Florence and Jay Isenberg

Cynthia and Roger Adams

Richard Kincaid

Banks Chevrolet-Cadillac, LLC

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Richard Bruno

Patricia and Paul Casey

Jon and Susan Celen

Barbara and Lucius Evans

Adele Gray

Teresa and Tracy Hare

Karen Heaton

Martha and Frank Manley

Delia Medrick

Patricia Mellor and Stephen August

Lori Mix

Road Scholar

Kaye Rogers-Ketterling

Donald Sommese

Theresa Noonan

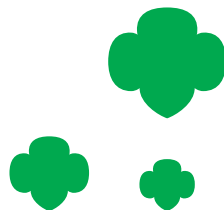
Judith and Terrence Clancy

Katie M. O'Donnell

Jessica Schweiss

Susan Tucker

Raymond and Marilyn Tucker



THE JULIETTE GORDON LOW SOCIETY

The Juliette Gordon Low Society was established in 2012 to thank and honor friends of Girl Scouting who choose to make Girl Scouts part of their legacy. Members include Girl Scouts in their estate plans, through wills, charitable gifts, a trust arrangement, real estate gift, life insurance policy or other giving. Members receive a JGLS membership pin, are recognized by our council and GSUSA in national listings, are honored guests at special events, and receive regular updates on how their support is helping to improve girls' lives throughout New Hampshire and Vermont.

Juliette Gordon Low Society Members

- Erik and Eva Andersen
Girl Scout Movement-wide
Challenge Planned Gift
- Susan Bates
- Emily Becker
- Dianne Belk and Lawrence Calder
Girl Scout Movement-wide
Challenge Planned Gift
- Eleanor P. Boden *
- Robin and Stephen Boyd
- Sarah Brown
- Mary Louise Brozena
- Betsy and John Bugden
- Mary Burchard
- Patricia and Paul Casey
- Sarah Chaffee
- Jennifer and Bob Clarke
- Cynthia Cohen
- Jacie Crump
- Susan Donnelly *
- Deborah Drake
- Sherry and Louis Edmonds

- Kimberly Fowler
- Marylizabeth Hamacher
- Cheryl and Ward Heneveld
- Mary Ellen and Scott Hettinger
- Ruth and Terrence Keefe
- Vera Kirk
- Amanda and Craig LaClair
- Amy Snow Lothrop
- Pamela Lyman
- Pat Macpherson
- Robert Manchester
- Martha and Frank Manley
- Patricia Mellor and
Stephen August
- Tara and Jesse Pacht
- Carolyn Pine
- Danielle Pray
- Deborah Rossi
- Margaret and Jonathan Stevens
- Linda Trust

* Though we are grateful for their gifts, we are saddened to report the passing of Juliette Gordon Low Society members in 2018-19.



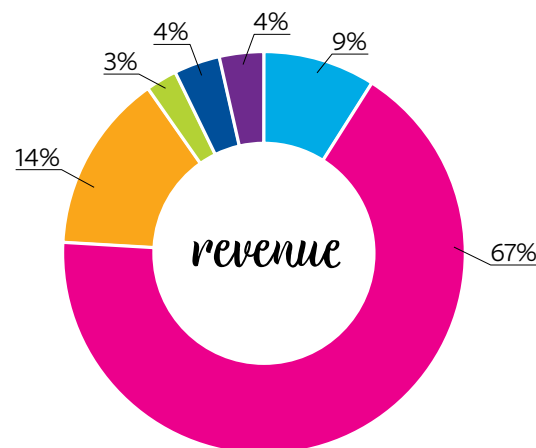
Girls celebrate at the 2019 Cookie Rally in Hanover, NH on January 4, 2019.

FINANCIAL SUMMARY

for the year ending September 30, 2019

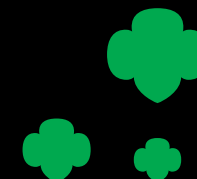
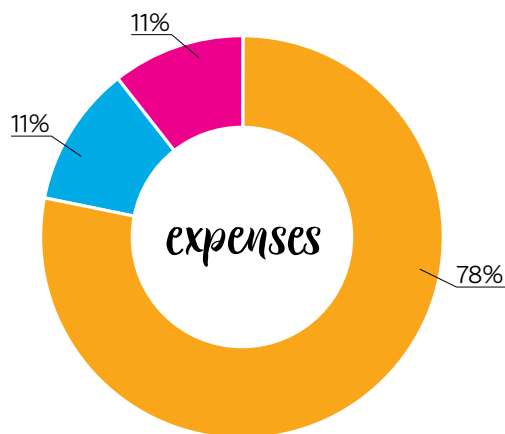
operating revenue

● Public Support	\$	529,828
● Product Sales	\$	3,994,493
● Program Fees	\$	851,406
● Council Service Fee	\$	149,297
● Sales of Merchandise	\$	221,195
● Miscellaneous	\$	219,192
TOTAL OPERATING REVENUE	\$	5,965,411
Gain on Sale of Assets	\$	9,551
Gain on Investments and Increase in Value of Trusts	\$	(29,314)
TOTAL REVENUE	\$	5,945,648



operating expenses

● Program Services	\$	4,251,934
● Management & General	\$	605,263
● Fundraising	\$	578,021
TOTAL OPERATING EXPENSES	\$	5,435,218
Depreciation Expense	\$	343,966
TOTAL EXPENSES	\$	5,779,184
Increase in Assets	\$	166,464



2018-19 BOARD OF DIRECTORS

OFFICERS

Tara Pacht, *President/Board Chair*
 Martha Manley, *First Vice President*
 Katelyn PC Hudson, *Second Vice President*
 Eric Carlson, *Treasurer*
 Susan Manning, *Secretary*
 Patricia K. Mellor, *Chief Executive Officer*

MEMBERS-AT-LARGE

Candice Benson
 Eleanor Dahar
 Star Dargin
 Maura Grogan
 Ronald Haenchen
 Courtney Morin
 Peggy Piette
 Denise Vaillancourt

GIRL REPRESENTATIVES

Emily Galeva
 Julia Tilton

Troop 20183 of Plymouth, NH, plays in the snow during their winter camporee in 2019.



Girl Scouts of the Green and White Mountains

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