



girl scouts
of the green and
white mountains

Serving New Hampshire and Vermont



**2010
annual
report**



girl scouts
of the green and
white mountains

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Serving between Oct. 1,
2009 and Sept. 30, 2010

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For more about our Board of
Directors, see our website:
girlscoutsgwm.org, and click
on About Us.

Our Strategy for Success: Girls learn to discover, connect, and take action

Dear Friends:

When girls of every age say that it's their world and they are going to change it, amazing things can happen! Girl Scouts of the Green and White Mountains is proud to be part of an international organization where thousands of girls across New Hampshire and Vermont are provided access to our unique Leadership Development Program. As girls DISCOVER their interests, CONNECT with others, and TAKE ACTION to improve the world, they enjoy being part of something bigger than themselves. They have fun, their voices get louder and their influence gets stronger.

You are instrumental in providing the support necessary for a girl to develop her own unique leadership qualities. Every donor and volunteer ensures we can meet our promise to girls as stated in our mission: *Girl Scouting builds girls of courage, confidence, and character, who make the world a better place.* Thank you for all you do for this Council and the girls we serve.

This past year we engaged in a transformational strategic process, launched to ensure we are meeting the needs of today's girls now and into the future. Five teams of volunteers and staff researched, analyzed and synthesized information essential to our survival. They provided key insights and framed challenges to be confronted, providing the Board of Directors with essential information for the development of our five strategic priorities. Continuing to do things the way we have done them in the past is not an option, but focusing on key strategic priorities and making choices about how we use our limited resources to reach those priorities will result in ongoing, sustainable growth.

When asked "What did you do today?" our members have amazing stories to share. When you are asked to share what you did today, remember to tell people that you changed a life and the world by supporting a Girl Scout.

Thank you for making a difference.

Yours in Girl Scouting,



Barbara Barrett
Barbara Barrett
President



Patricia K. Mellor
Patricia K. Mellor
Chief Executive Officer

Girl Scouts Living the Mission

Making a difference at home and around the world

From the state Legislature to the United Nations, to restoring wildlife habitats, cleaning 600 pounds of trash from the beach, and performing thousands of service projects each year, Girl Scouts ages 5-17 are a vital part of communities across New Hampshire and Vermont.

Girl Scouts also found plenty of time for fun: enjoying a Coney-Island themed camporee, going back in time for a weekend of pioneer life, attending summer and snow camps, biking Martha's Vineyard, and representing Girl Scouts of the USA at the Centenary of Girl Guiding in England.

Girls spoke about their experiences, introduced speakers and gave out awards at our first annual Breakfast with Champions events last spring, which honored women who are champions for girls across the Green and White Mountains.



DISCOVER 'Use resources wisely' and 'make the world a better place'

Girl Scouting has been "green" for 98 years. One-hundred sixty-three Girl Scouts and adult volunteers participated in the International Coastal Cleanup, the largest-one day community service project in the world. They collected 624 pounds of trash and filled 55 trash bags, categorizing the items to monitor the health of the world's oceans.

Daisy Troop 40815 picked up trash on Green Up Day in Vermont. To celebrate the 40th anniversary of Earth Day, girls across the Council participated in projects to help the environment.

Daisy Troop 10988 and Brownie Troop 10172 joined together at the Zink the Environmentalist event in Lincoln, NH, took part in a Girl Scouts Forever Green community action project and learned about biodiversity.

After Camp Seawood in Portsmouth, NH was hit hard by a windstorm, Brownie Troop 22874 and Junior Troop 22401 collaborated to clean up.

Girls participated in Ranger-led programs and cleaned carriage roads at Maine's Acadia National Park. Thirteen girls earned the National Parks Service Stewardship Patch for five days of work on Cape Cod National Seashore.

CONNECT 'To serve God and my country'

At New Hampshire Girls' Day at the Statehouse, Girl Scouts spoke with Governor John Lynch about texting while driving and the anti-bullying bill, HB 1523.

Through Girls Rock the Capitol Vermont, Girl Scouts interned in the Legislature and presented results of their latest survey of teens. Girls presented findings from the New England Women and Girls Summit at the White House.

Junior Girl Scout Troop 10307 carried the banner of the Disabled American Veterans in the Memorial Day Parade; and Daisies in Troop 10164 took first prize in the Town Pride Day Parade.

Through Operation Cookie, more than 36,000 packages of Girl Scout Cookies were sent to U.S. troops serving around the globe. Junior Girl Scout Troop 12006 sent 135 boxes of cookies to Afghanistan. These cookies reached hundreds of soldiers in the 173rd Special Troops Battalion.

TAKE ACTION 'To help people at all times'

Junior Troop 10524 used their Girl Scout Cookie proceeds to buy a tent for victims of the earthquake in Haiti that sleeps eight "and is tall enough to stand in!" Junior Girl Scout Troop 12042 made and sent 351 health kits to Haiti.

Daisies, the youngest Girl Scouts, planted pocket gardens to brighten "sad" spaces in their towns; and brought cheer, songs and decorated placemats to senior centers, family shelters, and soup kitchens.

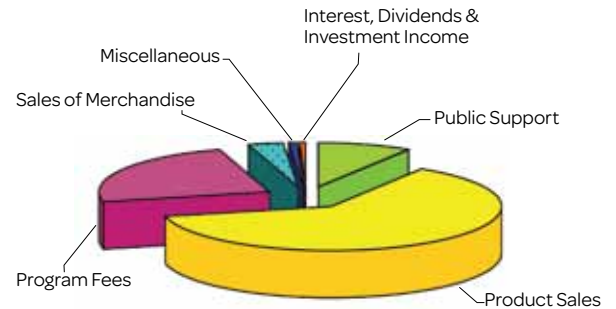
Oh yes, and Girl Scouts sold 1,556,472 boxes of Girl Scout Cookies to support their activities as part of the largest financial literacy program for girls in the U.S.

The Financial Statements of Girl Scouts of the Green and White

Mountains are audited annually. Nathan Wechsler & Company, Certified Public Accountants, is conducting the 2010 audit. This Statement of Activities represents the unaudited 12-month period ending September 30, 2010. The 2010 audited statements will be available for review after January 19, 2011.

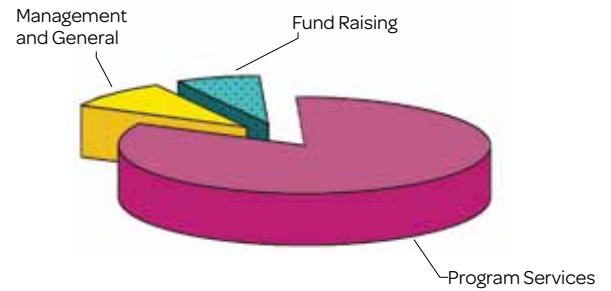
REVENUE

Public Support	\$ 485,583	9.7%
Product Sales	3,122,772	62.1%
Program Fees	1,149,390	22.8%
Sales of Merchandise	185,833	3.7%
Interest, Dividends & Investment Income	18,218	0.4%
Miscellaneous	66,934	1.3%
TOTAL REVENUE	\$ 5,028,730	100.0%



EXPENSES

Program Services	\$ 3,961,989	80.0%
Management and General Expenses	405,521	8.2%
Fund Raising	293,653	5.9%
OPERATING EXPENSES	\$ 4,661,163	94.1%



DEPRECIATION EXPENSE	\$ 291,614	5.9%
TOTAL EXPENSES	\$ 4,952,777	100.0%

NET PROFIT (LOSS) \$ 75,953

The Juliette Gordon Low Society

All donations to Girl Scouts of the Green and White Mountains are greatly appreciated. Those wishing to make a more significant, ongoing commitment to Girl Scouting may wish to consider joining the Juliette Gordon Low Society, named after our esteemed founder.



Juliette Gordon Low was ahead of her time in her vision of what girls and women could and should do, refusing to be hindered by limitations (including her progressive deafness), and leaving a legacy that has enriched the lives of more than 50 million American girls for almost 100 years.

Society members pledge to give gifts of \$250 or more in cash, securities, personal property, land or other real estate per year, for five years. We've acknowledged members of the Juliette Gordon Low Society by putting their names in bold on the donors list. And we thank them for their ongoing commitment to girls and Girl Scouting.

Care to join them in ensuring Girl Scouting's future? Contact our Development Department for ways to leave your own legacy.

Donors

Thank you to the generous supporters of Girl Scouts of the Green and White Mountains!

Girl Scouts of the Green and White Mountains served almost 16,000 girls this past year, thanks to our 5,100 trained and dedicated volunteers – and you, our partners in caring. Your financial support of our mission enabled us to offer hundreds of programs, maintain our properties, send thousands of girls to camp, and support our regional offices. We are committed to using our resources wisely and thank you for your commitment to our work of building girls of courage, confidence, and character.

\$10,000+

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Jone LaBombard and William Noyce
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Thank you to the generous supporters of Girl Scouts of the Green and White Mountains!

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612 donors gave at a level of less than \$100.
Thank you!

We make every effort to acknowledge our donors appropriately. If we have made an error, please accept our apologies and contact the Fund Development Office. This reflects donations received between October 1, 2009-September 30, 2010.

Gold Award Recipients 2009-2010

The Gold Award is the most prestigious award given in Girl Scouting. Recipients of this award have clearly exemplified their commitment to excellence and leadership, through various programs and projects. This year, twenty-three girls earned this award.

Prerequisites include earning the Girl Scout Gold Leadership Award, which involves completing three Senior-level interest projects, a focus book, and serving 30 hours in a leadership role. Then girls must earn the Girl Scout Gold Career Award, and the Become, Belong, Believe and Build (4Bs) Girl Scout Gold Challenge.

The Gold Award project is the final requirement, and includes 65 hours of work. It should build on that girl's unique skills and experience, meet an expressed need in the community, and serve people beyond Girl Scouting. It's often referred to as "what you'd like to be remembered for in Girl Scouting," or your legacy. Here are a few of the projects:

- Used a USDA Challenge and Change grant to muster a hundred-plus volunteers to restore wildlife habitat and stop erosion after a tornado
- Created a book of math games for middle-schoolers
- Planned and ran a Battle of the Sciences physics and chemistry competition
- Created writing workshops and clubs
- Started a program for youth and teen refugees to help them learn English
- Raised awareness of American Sign Language and the deaf community by teaching ASL, making a DVD, and holding a workshop

*Congratulations to each of our own "golden" girls
on their tremendous achievement!*

GOLD AWARD RECIPIENTS

Christina Anderson
Natalie Bartlett
Samantha Bartlett
Maura Belanger
Carolyn Boylan
Tara Bradley
Stephanie Chapman
Anna Cino
Ellyn Fournier
Michelle Goldsmith
Laura Hapke
Kristen Hardgrove
Carolyn Higgins
Kassandra Horning
Brianna Johnson
Kasey Lee
Nicole McAllister
Kimberly Morrill
Anna O'Connell
Lauren Swymer
Kristyna Totten-Greenwood
Elizabeth Tullo
Sarah Wilds

SILVER AWARD RECIPIENTS

Meghan Anderson	Kelsea Goodrow	Victoria Renaldi
Courtney Banach	Celia Griffith	Christie Roy
Kristen Baranowski	Mallory Hebert	Amelia Sarvis
Emily Benz	Madeline Hubbard	Danielle St Pierre
Christine Black	Elisabeth Hutchins	Amy Scarpelli
Maya Bloom	Michelle Indelicato	Victoria Sharland
Katrina Bradley	Theresa Inzerillo	Carissa Sirrianna
Lindsey Buyer	Tess Karlon	Isabel Silveira
Keira Cameron	Mishael Khan	Erin Slocum
Nicole Cameron	MaryCatherine Lavallee	Laura Sprague
Emilie Camire	Breeanna Letoile	Keara Sternberg
Bethany Debree	Melanie Lopato	Sean Tatar
Lauren D'Intino	Mariah Maki	Julia Toohey
Samantha Donovan	Mishelle Martin	Anastasia Toumpas
Erika Downing	Kendra McCarran	Ashley Tullo
Emily Dramstad	Christine Merchant	Emily Villeneuve
Rosalie Edmonds	Cassandra Pacunas	Olivia White
Brooke Foley	Taylor Palmer	Leah Willingham
Joanna George	Anna Ravenelle	Hannah Woodward





Girl Scout Mission Statement

Girl Scouting builds girls of courage, confidence, and character, who make the world a better place.

The Girl Scout Promise

On my honor, I will try:

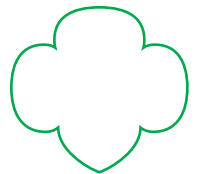
To serve God and my country,
To help people at all times,
And to live by the Girl Scout Law.

The Girl Scout Law

I will do my best to be
honest and fair,
friendly and helpful,
considerate and caring,
courageous and strong, and
responsible for what I say and do,

and to

respect myself and others,
respect authority,
use resources wisely,
make the world a better place, and
be a sister to every Girl Scout.



Girl Scouts of the Green and White Mountains

PO Box 10832

Bedford, NH 03110-0832

888.474.9686

girlscoutsgwm.org

Offices are also located in:

Keene, Littleton and Portsmouth, NH,
and Rutland, Thetford and Williston, VT.