

## October Volunteer Meeting Summary

- As of Monday December 8<sup>th</sup> our membership numbers are as follows:
  - 4,400 Girl Members
  - 1,643 Adult Members
  - 1,660 Lifetime Members
  - Overall retention rate – 67.9%
  - Girl retention rate – 62.2%
  - Adult and Lifetime retention rate – 76.2%

## Council news:

- Three new pavilions like the one at Kettleford have been purchased with one going up at Twin Hills, one at Seawood, and an additional one at Kettleford.
  - They are a bit larger to provide extra space during the summer to protect campers from the heat or rain
- The Long-Range Property Task Group has recommended funding for:
  - An above ground pool at Kettleford
  - A new furnace and water heater with an oil tank at Seawood
  - Reroof the Adirondacks at Twin Hills that weren't done last year
    - This will go up to the Board and Finance Committee at a later date
    - These are the top 3 priorities
- We have completed the ADA compliant ramp at Seawood and flush toilets
- The Task Group is also gathering quotes for:
  - Improvements to the big pavilions at Kettleford and Twin Hills
  - Lodge stability issues at Kettleford
  - Chimney work at all of the properties
    - Including the Pixie Cabin and pavilion at Twin Hills
  - We're also looking into moving some cabins around at Farnsworth
- The Task Group is also recommending we subdivide just under 24 acres at Twin Hills to sell
  - Any income received from the sale would be limited to going to the Twin Hills improvements
- We're looking for feedback about low-rope courses that we would install at the camps
- We are still looking into potentially having either a Dream Lab or a big program space, so troops have easier access to meeting space and we have additional space for programming

- Rallyhood is a great and easy way to communicate and coordinate with your troop or Service Unit

## Membership & Volunteer Support news:

- Let us know if you need supplies for any events you have coming up
- There are a ton of training courses available on GSLearn
  - Both required and optional
- There are also in-person training courses.
  - Reach out if you would like to hear more

## Girl Experience news:

- New and upcoming programs are on the website
- The first level of outdoor training, the Outdoor Adventure Workshop, is available on GSLearn and can be done at any time
- We do have CPR and First Aid courses coming up
  - We are in talks to open it up to Cadettes and up
- We also have a Basic Outdoor Living Skills course coming up
  - This is the 2<sup>nd</sup> level of outdoor training
- We are happy to work with you if these dates don't work
- We are planning on offering more archery and boating facilitator courses
  - As well as lifeguard training
- We are still looking for volunteers for:
  - Chaperoning the Global Leadership Conference Destination Trip
  - Gold Award Committee
  - Gold Award Mentor
- Magical Baking for January and February are on our website to sign up
- We do have on-demand programming as well as our 3D printing course
- Camp registration opens December 18<sup>th</sup>
  - Descriptions are available online
  - More programs geared towards older campers
  - At Farnsworth, we have varying options for length programs
  - We are hiring camp staff

## Product Program news

- Cookie Season starts in just a few weeks
  - This year's theme is Brave, Fierce, Fun

- Our program runs from January 1<sup>st</sup> to March 15<sup>th</sup>
  - Initial orders run from January 1<sup>st</sup> through the 25<sup>th</sup>
  - Post-initial order sales and cookie booths open after that and will run through the end of the season
  - Digital Cookie will be open throughout the season
- We do have the new cookie, Exploremores
  - Sample packages with materials are coming soon
- Some other changes include new packaging for Adventurefuls
  - Similar improvement to Lemon Ups
  - Recycled tray, which is lighter and creates less weight
  - Won't change the amount in package
- Cookie Rallies are coming up January 10<sup>th</sup> and 11<sup>th</sup>. There are 7 locations across New Hampshire and Vermont. The locations are:
  - Manchester, NH
  - Moultonborough, NH
  - Greenfield, NH
  - Rochester, NH
  - Rutland, VT
  - Burlington, VT
  - St. Johnsbury, VT
- It's just \$10
- Some new rewards include:
  - Enamel coin for the top 100 sellers
  - Earn membership through the Troop PGA
    - That's for the entire program
    - PGA needs to be \$285 or more
    - Earn girl membership and 2 volunteer adult memberships
- All proceeds stay within council
  - 25% goes towards the cost of cookies, transportation, etc.
  - 75% goes back to Girl Scouts
- CPSC training has wrapped up and they will be getting in touch soon